



**OmniLearn**

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2025

# SAP SD Curriculum



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# Our Company

- ❖ **Global Excellence**

Leading digital career enhancement across the globe.

- ❖ **Rigorous Training**

Dive into our programs for comprehensive and customised training, personalised project support and career counselling.

- ❖ **Empowering Millions**

Transforming lives with practical knowledge for professional success.

- ❖ **Globally Recognized Expertise**

Join us for industry-recognized excellence in the digital era.

# Course Description

This SAP SD course focuses on mastering the Sales and Distribution module in SAP. Learn how to manage orders, pricing, billing, and logistics to optimize the sales cycle. Perfect for professionals in sales, logistics, and supply chain management.

# Key Points Learned

- Detailed training on order management, pricing, and billing in SAP SD.
- Learn logistics execution and customer relationship management in SAP.
- Hands-on practice with SAP SD integration with MM and FICO modules.
- Real-world projects for practical understanding of SAP SD processes.
- Certification to boost your career in sales and supply chain domains..

# Course Curriculum

## **Introduction to SAP SD:**

- Overview of SAP and its modules.
- Role of SAP SD in the sales and distribution process.

## **User Navigation in SAP SD:**

- Executing transaction codes with SAP GUI.
- Running SAP Fiori Apps with the SAP Fiori Launchpad.
- Navigating sales and distribution screens.

## **Presales Inquiries:**

- Understanding the process overview.
- Document types and their significance.
- Creating, changing, and displaying inquiry documents.
- Listing and managing inquiries.

## **Presales Quotations:**

- Process overview and document types.
- Creating, changing, and displaying quotation documents.
- Listing and managing quotations.

## **Sales Orders:**

- Process overview and document types.
- Creating, changing, and displaying sales orders.
- Listing and managing sales orders.

# Course Curriculum

## **Delivery Processing:**

- Process overview and document types.
- Creating, changing, and displaying delivery documents.
- Further delivery processing steps.

## **Billing:**

- Understanding billing documents and their types.
- Creating, changing, and displaying billing documents.
- Managing intercompany billing.

## **Integration with Other Modules:**

- Understanding the integration between SAP SD and other modules like MM (Materials Management) and FICO (Financial Accounting and Controlling).

## **Reporting and Analysis:**

- Generating standard reports.
- Customizing reports to meet specific business requirements.

# Career Benefits

- Gain expertise in SAP Sales and Distribution (SD) modules, making you valuable in organizations using SAP for managing sales processes.
- Learn to optimize order processing, pricing, and delivery systems, improving efficiency and customer satisfaction.
- Develop skills to manage customer relationships and sales data, critical for roles in sales operations and customer service.
- Enhance your ability to integrate SAP SD with other business modules, broadening your knowledge of enterprise resource planning (ERP).
- Boost career prospects with SAP SD certification, a widely recognized qualification in industries like manufacturing, retail, and logistics.




# Omnilearn Advantage

## Unlocked

- Tailored course material to suit the learner's experience and knowledge level.
- Real-world projects to apply concepts and enhance learning.
- Access to downloadable resources for future reference.
- Practice exams that mimic real test conditions to boost exam readiness.
- Industry-recognized certificate awarded upon program completion.
- Round-the-clock support for all learner inquiries.
- Year-long access to recorded lessons for review and learning at your convenience.

# Contact Us

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